

Architecture & Engineering

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January 26, 2005

Design Detailings: Mariano, Kim form Schemata

Schemata Workshop is a new architectural company based in Seattle. Founding principals **Michael Mariano** and **Grace H. Kim** worked together on housing and commercial projects for 12 years.

Mariano worked for the Miller/Hull Partnership. Kim worked at the Chicago firm Skidmore Owings & Merrill and was a principal at Place Architects.



Grace H. Kim, Michael Mariano, Kathy Drabek and David Sachs have formed Schemata Workshop.

Kim said the firm is called **Schemata** to reflect its collaborative design philosophy of involving other consultants and contractors in the design process from the earliest stages. "We want to put all that effort in the schematic design phase where it belongs."

Schemata will do commercial, institutional, multifamily and single-family projects. It has a staff of four now. "Someday we might be 12," Kim said, but growth will be "slow and considerate."

David Sachs and **Kathy Drabek** have also joined **Schemata**. Sachs was with the Miller/Hull Partnership and New York's Richard Dattner & Partners. Intern architect Drabek is a graduate the University of Arkansas. The firm is located at 159 Western Ave. W., No. 483, Seattle 98119. Their phone is (206) 285-1589, and fax is (206) 285-2701. For more information, go to <http://www.schemataworkshop.com/>.






AIA seeks exhibits for Home Show

AIA Seattle invites its members to show work and host the AIA Seattle booth at the Seattle Home Show, which will be Feb. 19-27 at Qwest Field Events Center. Members hosting the booth can attend a Feb. 17 workshop on how to generate leads from booth visitors. Exhibitors can speak on how to select and work with an architect at a seminar on the topic set for Feb. 26. For more information, call AIA Seattle Program Director Peter Sackett at (206) 448-4938 or psackett@aiaSeattle.org.

SMPS series starts Thursday

The first of a series of monthly sessions hosted by the Seattle chapter of Society for Marketing Professional Services will be Thursday from 4:30 to 6 p.m. at Otak's Seattle office, 117 S. Main St., Suite 400.

Marcie Lohr of Abacus Engineering Systems will give tips on how to research potential clients. Principals and senior level marketing professionals will also lead future sessions on marketing.

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Cost is \$25 for members, \$40 for nonmembers.

For more information, see www.smpsseattle.org or e-mail education chairperson Diane Levy at (425) 822-4446 or diane.levy@otak.com.

AIA Washington leads Capitol tour

AIA Washington Council's "Capitol Connections" tour of the Temple of Justice and the newly renovated State Capitol Building will be Feb. 1. For more information contact the council's executive director Stan L. Bowman at (360) 943-6012 or bowman@aiawa.org.

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